



## **Stacy Lennon**

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Ms. Lennon has twenty years of experience as a negotiation and conflict management advisor, coach, and trainer for clients in Asia, the Middle East, Europe, sub-Saharan Africa, and North America. She founded X Squared Consulting Inc. in 2016 to focus her practice on equipping women working in STEM careers with negotiation and conflict management skills.



In the late 1990's Ms. Lennon served on the teaching team of the Harvard Law School (HLS) Negotiation Workshop and for several years thereafter was a facilitator in the HLS Program of Instruction for Lawyers. She has since taught as a Guest Lecturer at Johns Hopkins School of Advanced International Studies and as an Adjunct Professor at Georgetown University Law Center and University of Massachusetts-Boston. Currently, Ms. Lennon is a Lecturer at Tufts University.

In her consulting practice, Ms. Lennon designs and delivers customized learning initiatives around strategic negotiation, facilitation, consensus building, and difficult conversations. Her work focuses on helping clients more clearly and explicitly link thought, action, and results, whether the client's goal is to manage a multilateral negotiation, align internal stakeholders, create a successful joint venture, increase sales, better manage a struggling team, or improve a relationship with a crucial supplier, customer, partner, or stakeholder.

In the nonprofit sector, Ms. Lennon has worked with the American Leadership Forum – Silicon Valley, Big Brothers Big Sisters of America, Cambridge Housing Authority, Environmental Business Council, Obama for America, Partnership Initiatives in Niger Delta, Phillips Academy, The Learning Agenda, The Nature Conservancy, and The Taktse School.

In the government and international sectors, Ms. Lennon has worked with the Foreign Service Institute, Senior Executive Service, the Federal Reserve, the US Postal Service, humanitarian agencies delivering aid in conflict zones, UNAIDS, WHO, the World Bank, IFC, IMF, IDB, Ethiopian parliamentarians, emerging leaders in Dubai, and the Singapore Police Force.

Ms. Lennon's corporate clients have included Alcatel-Lucent, Applied Materials, BAE, Bank of America, Boeing, Capital One, Chevron, General Mills, Genentech, Intel, Marsh & McLennan, Raytheon, Standard Bank, and Vestas, among others.

Ms. Lennon holds a master's degree in international relations from The Fletcher School at Tufts University, and Master of City Planning and Bachelor of Science degrees from the Massachusetts Institute of Technology.